

Social Market Analytics, Inc. MTA presentation.

Social Media Insights,  
Providing You An Advantage In The Market

# Agenda

- Social Media Use in Finance
- The SMA Social Media Framework & Process
- Historical Research And Results
- SMA Products And Delivery
  - Data Feeds
  - Real-Time
  - Traders Dashboard
  - Sentiment Engine
- Q&A

# The SMA Key Value Propositions

## Quantitative Group

- **New Content For Alpha Generation**
- **Consistent Quantifiable Metrics**
- **Idea Generation**

## Sales & Trading Desk

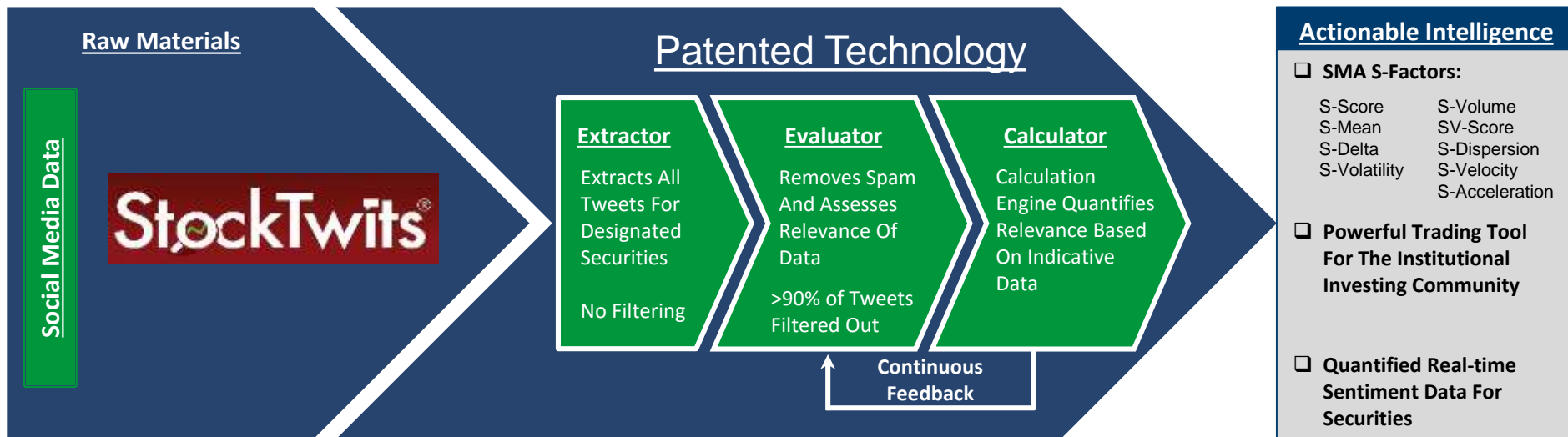
- **Stay Informed Of Breaking News**
- **Idea Generation**
- **Algorithmic Execution Enhancement**

## Risk Management & Investor Relations

- **Early Warning Of Potential Moves**
- **Updated Sentiment On Your Company And Competitors**
- **Understand The Profile Of Who Is Tweeting About You**

# SMA Patented Social Media Framework

SMA's Patented Technology Generates Predictive Indicators Of Market Behavior Based On Social Media Sentiment And Provides Its Customers With Actionable Intelligence To Discover Real-Time Investing Opportunities



## Extractor

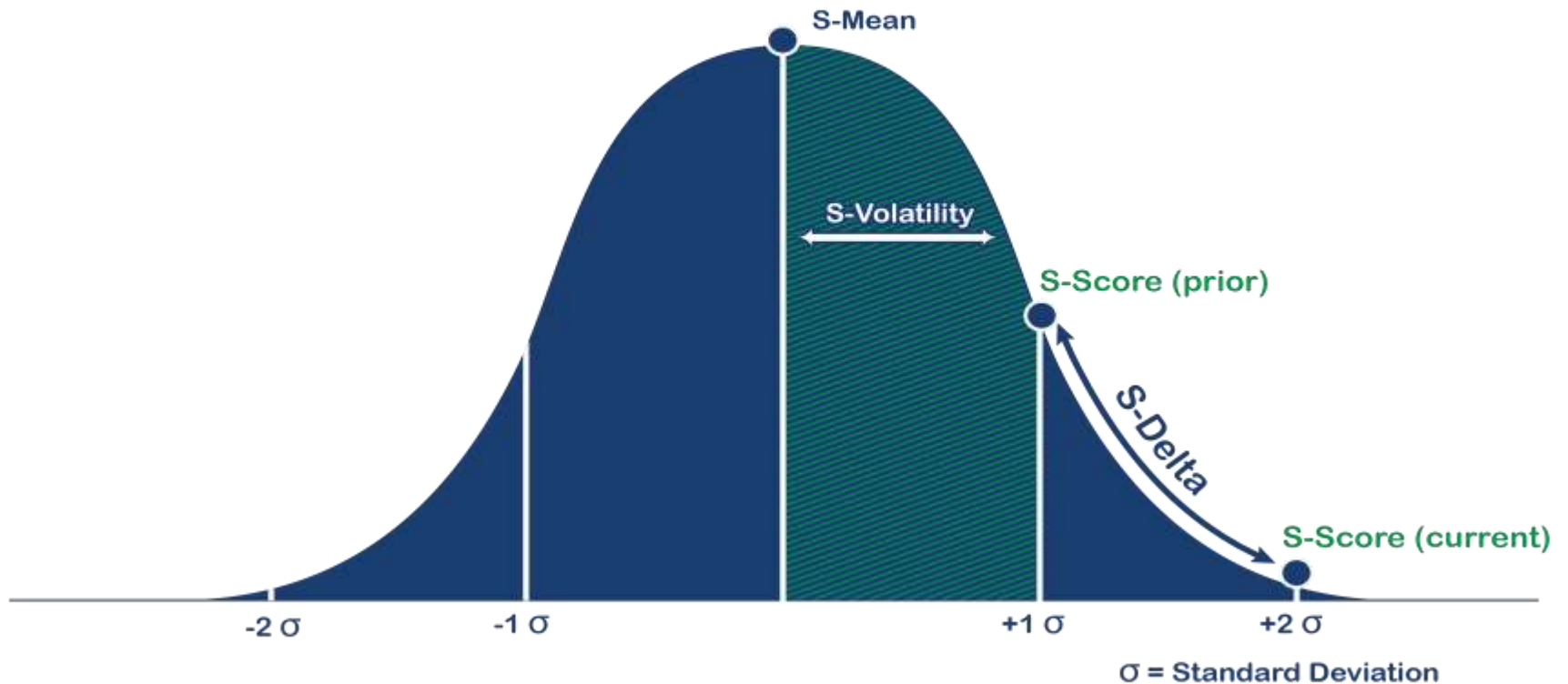
- Listen to the StockTwits API
- All U.S. Equities, Commodities, Forex , ETFs, Sectors, Industries And Major Indices
- Message, Source, Posting Account

## Evaluator

- Capital Markets Tuned Lexicon
- Identification Of Professional Investors
- Identification Of Relevant Tweets

# SMA Social Media Framework

## S-FACTOR METRICS VISUALIZED



# SMA Proprietary Statistical Social Media Outputs (S-Factors)

## S-Score™

- The Normalized Representation Of A Security's Sentiment Time Series Over A Look Back Period

## S-Mean™

- The Average Level Of A Security's Sentiment Time Series Over A Look Back Period

## S-Delta™

- The Change In A Security's S-Score™ Level At An Observation Time Relative To An Earlier Time

## S-Volume™

- The Volume Of Indicative Tweets Contributing To A Security's S-Score™ At An Observation Time

## SV-Score™

- The Normalized Representation Of A Stock's Indicative Tweet Volume Time Series Over A Look Back Period

## S-Volatility™

- A Measure Of The Variability Of A Stock's Sentiment Time Series Over A Look Back Period

## S-Dispersion™

- A Measure Of The Diversity Of Sources Contributing To A Security's S-Score™

# SMA Differentiators

- SMA Has Created A Series Of Sentiment Factors Which Can Be Easily Back Tested
- SMA Has Established The Predictive Nature Of S-Factors Over A Four Year Data Set. Four years of out of sample data enables back testing of longer signals.
  - The SMA Team Continues To Publish Research Showing The Value Of Sentiment Derived From Social Media .
- Third Party Research Supports Evidence Of SMA Findings.
- SMA Provides Total Transparency In Its Results And Its Data Histories.
- SMA has been chosen by the CBOE to partner with to create new products based on CBOE and SMA data.

# Return Characteristics of SMA Data



# SMA Sentiment Signal and Holding Periods

- SMA Sentiment Signals are predictive for various time periods
- Signal is predictive for shorter term trading in direction of sentiment
- Longer term signal identifies negative shock in sentiment at a strong rate as a buying opportunity.
- Signal length varies – 24hr, 50 day, 200 day

# |S-Score| >=2 Long Only Portfolio OC Returns

## 09:10 AM ET StockTwits Sentiment

### 12/1/2011-06/30/2016



— S-Score >=2 Cum Ret   
 — SPY   
 — S-Score <=-2 Cum Ret

S-Score	Cum. Ret	Sharpe	Sortino
S-Score >=2	131.59%	0.81	1.26
SPY	63.69%	0.65	1.03
S-Score <=-2	-51.66%	-0.51	-0.79
LongShort	359.28%	2.37	4.01

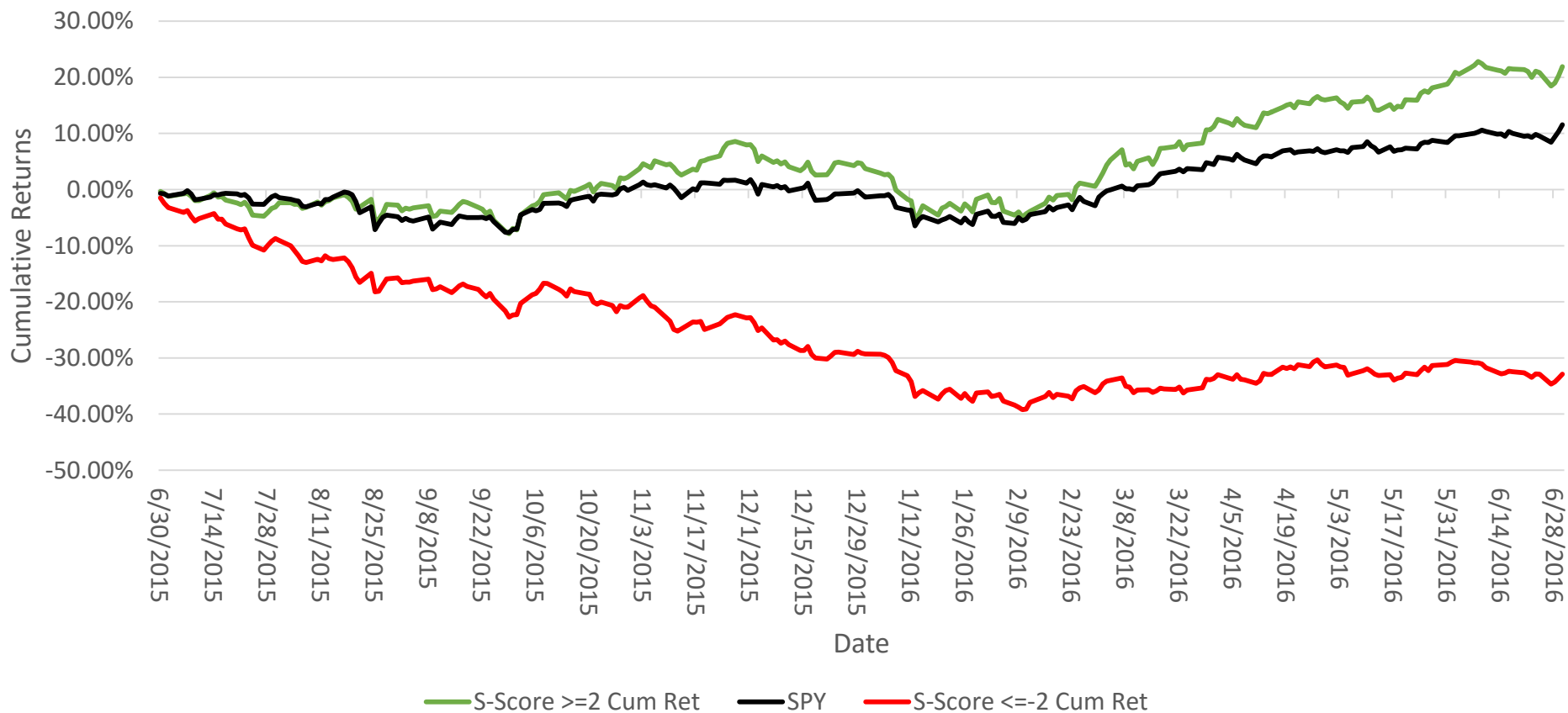
**High S-Score Stocks Outperform And Low S-Score Stocks Underperform.**

- Daily Open-To-Close Returns
- Universe Is Full Active Equity Universe of stocks over \$5 Each Day
- Market Benchmark Is S&P 500
- Beta S-Score > 2 = 1.03 Vs SP S-score <-2 = 1.08

# |S-Score| >=2 Long Only Portfolio OC Returns

## 09:10 AM ET StockTwits Sentiment

### 06/30/2015-06/30/2016



S-Score	Cum. Ret	Sharpe	Sortino
S-Score >=2	21.90%	1.37	2.26
SPY	11.56%	0.95	1.47
S-Score <=-2	-32.91%	-2.18	-3.31
LongShort	80.20%	6.97	17.76

## Sector Breakdown – Annualized Returns

Sector	S-Score > 2 Pre- market	ALL Stocks	S-Score < -2 Pre-market
Consumer Non-Durables	46.31%	9.55%	-15.78%
Technology	33.32%	8.58%	-4.48%
Basic Industries	32.65%	-13.63%	-28.77%
Capital Goods	31.28%	7.67%	-15.33%
Energy	30.68%	-10.64%	-20.60%
Finance	25.15%	13.53%	-4.41%
Miscellaneous	24.30%	2.42%	-23.22%
Consumer Services	22.74%	7.62%	-12.93%
SMA Universe	18.55%	7.05%	-15.50%
SPY	---	6.52%	---
Consumer Durables	15.31%	14.68%	-3.77%
Transportation	4.97%	-1.97%	-28.08%
HealthCare	4.46%	-1.80%	-11.42%
Public Utilities	-2.35%	7.48%	-17.86%

# New And Unique Data

Extremely Low Correlation With Top Momentum Indicators Indicate SMA S-Factors Are A New And Unique Indicator For Short Term Alpha

<b>Factor</b>	<b>Correlation</b>
60-Month Beta	0.00
5-Day Industry Relative Return	-0.08
Most Recent Earnings Surprise	-0.01
Net Number of Revisions for Fiscal Year 1	0.00
ATM Put Volatility - ATM Call Volatility	-0.02
Implied Volatility	0.06
Short Interest	0.00
1-Month Change in Short Interest	0.01

# Data Feeds



- Equities, Currencies, Commodities, ETFs via JSON & XML API
- S- Factor Frequencies:
  - 1 Minute
  - 15 Minute
  - Daily
- Real Time Tweet Analysis
  - Event Level
  - Lexical Analysis
  - Tweet Rehydration

# Partnerships With Industry Leaders

The logo for StockTwits, featuring the word "StockTwits" in white text on a dark red background.

- SMA Has Partnered With StockTwits, The Number One Social Media Platform For Individual Traders, To Create A New Set Of Sentiment Metrics For Equities, Commodities, FX, And ETFs

The logo for Markit, featuring the word "markit" in a light blue, lowercase, sans-serif font.

- Markit Delivers SMA S-Factors In Daily, 15 Minute, And 1 Minute Feeds
- Markit Develops New Innovative Factors From SMA Content
- Focused On Creating Joint Research That Investigates And Validates The Use Of SMA S-Factors

The logo for CBOE, featuring the letters "CBOE" in white, bold, uppercase font on a blue background.

- Partnership to build a family of sentiment based indexes

The logo for Fidelity, featuring the word "Fidelity" in white, italicized, serif font on a green background.

- SMA data is available on the Fidelity Active Trader Platform


The logo for Portware, featuring the word "PORTWARE" in a bold, sans-serif font with a blue square containing a white "P" between "PORT" and "WARE". To the right, it says "A FACTSET Company" in a smaller font.

- SMA S-Factors Are Integrated Into The Portware Trading Execution Platform And Are Available To Customers

# Summary

- StockTwits is A Leading Indicator Of Positive And Negative Stock Movement
- SMA Is Powered By Quantitative Analysts/Developers With Extensive Backgrounds In Trading Technology
- Historical Back Testing Supports The Fact That SMA Insights Are Tradable And Can Deliver Alpha
- The SMA Engine Delivers Clean Sentiment Metrics That Eliminate The Noise In Social Media Data
- SMA Offers A Complete Suite Of Products That Suit A Wide Variety Of Users In The Capital Markets
- Partnerships With Market Leaders Including CBOE, Fidelity, Markit, Portware



SocialMarketAnalytics.com  
 @SMAInfo